



Philanthropy  
in Tucson

# Linda Lohse

Managing Director for 12 private foundations  
and 6 trusts operating in Southern Arizona

- YMCA of Southern Arizona- Past Chair
- UA Foundation- Member
- Past Board Member:
  - UA Alumni Association- Past President
  - YMCA USA- Leadership Committee Chair
  - United Way
  - Tucson Parks Foundation
  - Junior League of Tucson

# Jennifer Lohse

## Programs, Foundations

- Diaper Banks of Southern Arizona- Past President
- American Red Cross So. AZ Chapter- Past Volunteer Services Chair
- Volunteer Center of So. AZ- Strategic Planning Committee
- National Diaper Bank Network- Director (Governance Chair)
- Local Church- Growth and Outreach Chair

# 12 Private Foundations

- Walter and Juliet J. Absolon Foundation
- Calistri Family Foundation
- Martin and Hildegard Gluck Foundation
- Graesser Foundation
- George Mason Green and Lois C. Green Foundation
- Charles A Kirtley Trust
- Lohse Foundation
- Margaret E. Mooney Foundation
- Mulcahy Foundation
- Martha R. Neff Foundation
- Vance Foundation
- Lucille E. Williams Foundation

# Philanthropic Goals

1. Donor Intent
2. Stewardship
  - a. Relevance
  - b. Efficient
  - c. Effective
3. Collaboration (limit duplication)
4. Community Impact: help as many “qualified” organizations as possible

# Meeting Our Goals

- \$ distributed annually
- Outcomes: stories shared
- Outputs:
  - Reporting statistics
  - Evaluation of Services Results
  - Project completed
  - SMEs “the organization’s role”

# Donor Intent vs Personal Interests

How close do your personal interests fall to donor intent?

“I hereby notify said Foundation that I have a deep and personal interest in Universities as represented by Fordham University, medical research as represented by the Arthritis Foundation of Tucson, hospitals as represented by St. Joseph’s, Tucson medical Center and St. Elizabeth of Hungary Clinic, and children as represented by the Arizona Children’s Home and request that these types of organizations be considered for gifts.”

# Benefits and Limits of Philanthropy

## Benefits

- Altruism
- Collaboration
- Convening
- Moving the needle

## Limits

- Limited Resources
- Moving the needle
- Maintenance of relationships



# Goals for the field of Philanthropy

- Moving the needle: Less people below the poverty line
- Less chasing of grant \$
- Less funding for the incompetent/ineffective
- Stronger infrastructure and capacity

# Most important skills for the sector

- Honest and ethical behavior
- Continuing education/SME
- Prioritizing community needs above your own
- Good working knowledge of finances
- Ability to conduct needs assessment
- Ability to “play well with others”
- Ability to evaluate programs and services
- Communication skills

# Advice for Significant Funders

- Write out your wishes
- Things to consider:
  - Fields of interest
  - Types of funding (capital, program, pilot, endowment)
  - Desired impact
  - Who will control the philanthropy

All while being as flexible as possible

# Questions and Comments

????????????????????????????????

# Thank you

- Linda Lohse ([lindalohse@mindspring.com](mailto:lindalohse@mindspring.com))
- Jennifer Lohse ([jenniferlohse@aol.com](mailto:jenniferlohse@aol.com))

Foundations

2440 E. Broadway Blvd.

Tucson, AZ 85719